

Job Details

Job Title: Sunday Manager – Furniture Showroom

Job Reports to: Showroom Manager

Direct Reports: There is no responsibility for managing staff, but the Sunday Manager will support and lead a team of Volunteers

Job Purpose:

In the absence of the Showroom Manager and Assistant Manager, assume full responsibility for all aspects of managing the Showroom on Sundays and occasional other days, and at all times positively promote and support the aims of the Charity. To work with the Volunteers to engage support for FNHC from the local community, maximise sales and profits, and actively promote Gift Aid and the Hospice Lottery. Working collaboratively with the Showroom Manager and Assistant Manager and as part of the FNHC Retail team, respond to the requirements of the FNHC Retail operation in order to maximise profitability and the smooth running of the Showroom.

Key Accountabilities

- To work collaboratively with the Showroom Manager and Assistant Manager to deliver an excellent retail offer for the local community
- In addition to running the Showroom on Sundays, cover occasional planned absence of Showroom Manager & Assistant Manager (days off and holiday cover) and sickness absence whenever possible
- Assist in achieving agreed income targets and maximise profit through effective cost control
- In collaboration with the Voluntary Services Team, support the Showroom Manager and Assistant Manager in the recruitment, induction, training and retention of Shop Volunteers, promoting a happy and productive working environment for the Volunteers
- Ensure that a standard of excellence is maintained at all times with regard to customer service, donor service and supporter care
- Assist in generating good quality donated goods. Receive all donated goods with gratitude and appreciation to donors at all times
- Process, price and display stock to agreed standards and timescales
- Ensure that Gift Aid is promoted and that Gift Aid donated stock is managed appropriately in line with HMRC guidelines
- Actively promote the sale of Hospice Lottery Partnership ticket sales to achieve agreed targets
- Ensure compliance with all FNHC policies, procedures and management instruction at all times and as requested – including financial, health & safety & security
- Implement all directives from FNHC / FNHC Retail

- Actively maintain a safe working environment, ensuring the safety of yourself, Volunteers, staff, customers, donors and visitors
- Assist the Showroom Manager and Assistant Manager in administering new goods procedures and minimising stock loss
- Assist with maintaining a high standard of merchandising and display to include new goods and comply with any merchandising guidelines/initiatives issued by FNHC Retail
- In the absence of the Showroom Manager and Assistant Manager, ensure that the shop is adequately staffed with volunteers at all times in order to maintain the required level of service
- Check communications and Shop emails each morning and ensure that instructions and information are communicated as requested
- Be willing to work additional hours and perform additional duties as and when required. This may include working in any FNHC retail outlets or from Head Office
- Attend meetings and training sessions as and when required.
- Engage and support Fundraising and PR initiatives for FNHC.
- Assist in building and developing positive internal and external relationships.
- Work positively and collaboratively with all FNHC colleagues (staff and volunteers)
- Safeguard the Charity's reputation and integrity through an awareness and understanding of FNHC brand. At all times, represent FNHC in a professional manner that engenders trust and loyalty, making the most of any appropriate opportunity to maximize awareness of the charity.

Additional Information

This job description will be reviewed as part of the post holder's annual appraisal and is not intended to be a complete list of responsibilities. To meet the ever changing needs of the Charity you may be required to perform other duties within your capacity and competence.

Job Experience, Skills & Qualifications

- Good level of education including literacy, numeracy and IT skills
- Demonstrable experience of managing a successful team within a retail environment
- Demonstrable experience of exceeding revenue and profit targets in a customer facing retail environment
- Demonstrable organisational, customer service and stock management skills
- Highly motivated, creative and a keen interest in fashion and/or donated product
- Proven ability to deal with difficult customers and situations and to be non-judgemental working with people of all abilities
- Demonstrable positive, solution-focused, 'can-do' attitude